

# MATTHEW JULIEN

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A graduate with an aviation management degree who is seeking to secure a position with a well establish University with a stable environment that will lead to a lasting relationship in the field of aviation.

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## EXPERIENCE

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### Flying Tigers- Houston, TX

#### Certified Flight Instructor, 04/13-Present

- Increased overall number of students by creating, scheduling, and conducting discovery flights
- Build over 350/hrs of dual given by endorsing students for solo and cross country flight
- Was award CFI of month by conducting the most ground/flight instruction for the month of May
- Conducted the flight school ground classes teaching students over various subjects to help prepare them for the written examination and oral part of their check-ride

### AT&T-Houston, TX

#### Retail Sales Consultant, 11/06 to 05/12

- Finished in the top 5twice in all ATT stores in south Texas in sales
- Ranked #1 salesman in the entire district three times in North Houston
- Manage multiple corporate accounts by providing cell phones when needed, handling payment transactions, and reviewing accounts for proper services.
- Integrated new ways to help the company grow from a level 1 to a level 3 store
- Meet and exceed the company monthly, annual, and customer satisfaction goals

### Houston Airport System- Houston, TX

#### Aviation Security Operations, 05/06 to 11/06

- Worked directly with TSA at checkpoints at IAH with screening passengers, checking baggage, and ensuring that the proper security measures were being implemented
- Assisted the entire airport surveillance team at the command center to ensure the safety of all the passengers and workers
- Reported directly to the FAA on airport tenants not in compliance with FAA regulations
- Administered FAA ground operations tests for proper badging for all airport and airline employees
- Helped the financial team prepare the IAH fiscal year budget
- Patrolled the entire IAH ramp and apron areas to ensure ground personnel had proper badging and documentation

### Initial Security – Houston, TX

#### Security Officer, 03/05 to 05/06

- Secured the entire perimeter to ensure the premise and parking garage was safe and secure
- Checked in all deliveries and checked for proper company identification
- Patrolled the entire inside of the building to ensure proper signage, lighting, and doors were locked
- Work directly with the building manager to help address security

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## EDUCATION

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Texas Southern University – Houston, TX  
**Bachelor of Science in Aviation Management**, 2008  
Dean's List, President's List, and Honor Roll  
GPA in Major 3.75

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## CERTIFICATIONS

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CFI, CFII, AGI, IGI  
**825** TT, **350** Dual Given, **766** PIC, **105** Instrument, **346** Cross Country, **145** Night,

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## Achievements

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- Complete the United Airlines safety program
- Texas Southern University Flight Team Captain
- Alpha Eta Rho President at the TSU chapter
- Volunteer pilot for Angel Flight